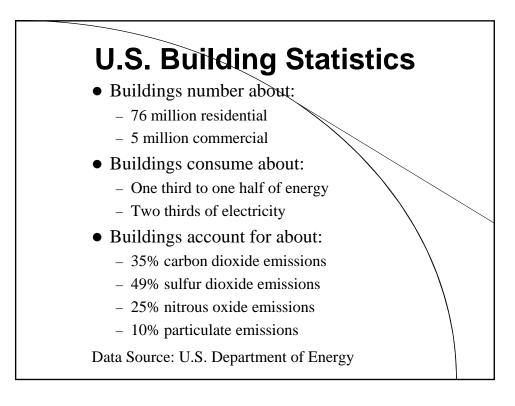
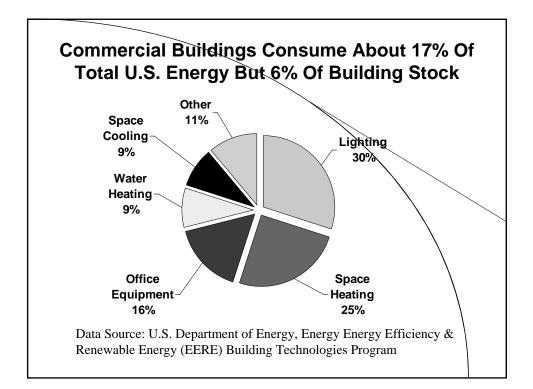
NECA 2009 Convention & Trade Show Seattle, Washington September 14, 2009

Energy Roadmap Guiding Electrical Contractors To Energy Independence Opportunities



Thomas E. Glavinich, D.E., P.E. - KU Oswald Chong, Ph.D., LEED-AP - KU Heather Eilers, P.E., LEED-AP - KU David R. Riley, Ph.D., P.E. - PSU





Hi-P Building Defined

A high performance building is a building that utilizes a whole building approach to integrate and optimize all major high performance building attributes over the building lifecycle, including energy efficiency, durability, life-cycle performance, and occupant productivity and the other values.

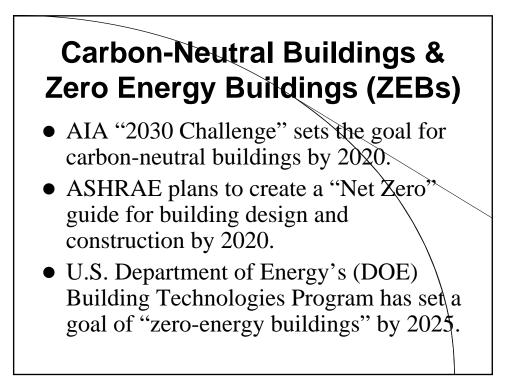
High-Performance = Green?

Definition by National Institute of Building Sciences (NIBS)

Green Building Defined

A building that provides the specified building performance requirements while minimizing disturbance to and improving the functioning of local, regional, and global ecosystems both during and after its construction and specified service life.

ASTM International, *Standard Terminology for Sustainability Relative to the Performance of Buildings*, ASTM Standard E 2114 – 06a, 2006.

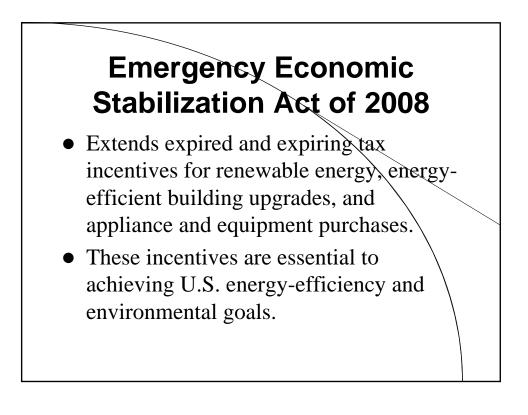


Hi-P Building Market Drivers

- Concern About Environment
- Concern About Natural Resources
- Concern About National Security
- Rising Cost Of Energy
- Awareness Of Building Life-Cycle Costs
- Government Regulations & Incentives
- Commercially Available Technology
- Others

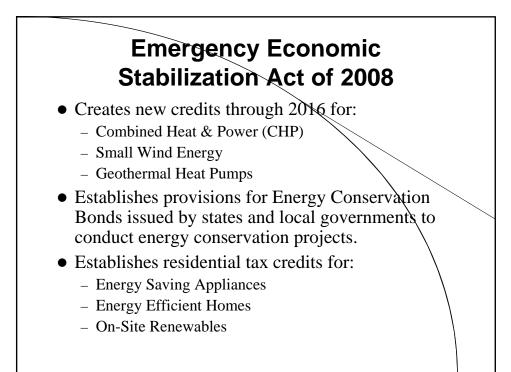






Emergency Economic Stabilization Act of 2008

- Extends Commercial Building Tex Deduction (CBTD) through 2013.
- CBTD allows owners to claim a deduction of up to \$1.80 per square foot for upgrades resulting in 50 percent savings over ANSI/ASHRAE/IESNA Standard 90.1-2001 for upgrades in:
 - HVAC
 - Lighting
 - Building Envelope
- Five-year extension allows owners time to plan and execute upgrades.



Emergency Economic Stabilization Act of 2008

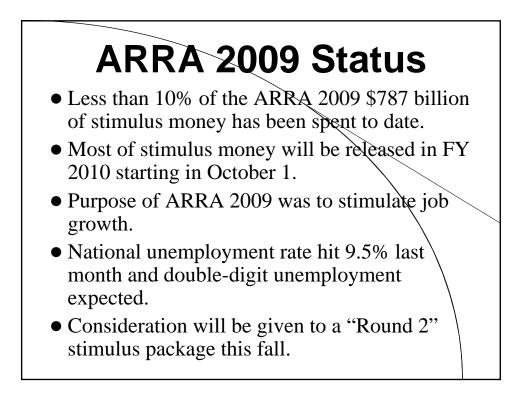
- Solar Investment Tax Credit
 - Extend 8 years until 2016
 - 30% Investment Tax Credit
 - No Cap On Residential
 - ITC In Addition To Other Incentives & Depreciation
- Also includes fuel cells and microturbines.

Emergency Economic Stabilization Act of 2008

- Alternate Energy Production Tax Credit
 - \$0.02/kWh
 - Extended Depending On Technology
- Applies to:
 - Wind (2010)
 - Geothermal (2011)
 - Closed Loop Biomass (2011)
 - Solar (2011)
 - Hydropower (2011)
 - Landfill Gas (2011)
 - Trash Combustion (2011)
 - Marine (Waves, Tides, & Currents) (2012)

Emergency Economic Stabilization Act of 2008

- Adds accelerated depreciation period for:
 - Smart Meters
 - Smart Grid Systems
- Extends program providing tax-exempt bond designation to designated green building and sustainable design projects on brownfields.
- Extends expired business research credit through 2009.



Pending Energy & Environmental Legislation

- Increased Building Efficiency Requirements
- Utility Renewable Energy Standards (RES)
- Carbon Cap & Trade
- Smart Grid
- Other Provisions

Future Building Design

Buildings account for forty-eight percent of U.S. energy consumption and generate far more greenhouse gas emissions than any other sector. As architects, we must accept responsibility for our role in creating the built environment. We feel that it is incumbent upon the architecture profession to alter our actions and encourage both our clients and the entire design and construction industry to join us in plotting a course of measurable changes that will improve the quality of life for everyone.

R. K. Stewart, FAIA Facilitator AIA Sustainability Summit Task Force

AIA High Performance Building Position Statements

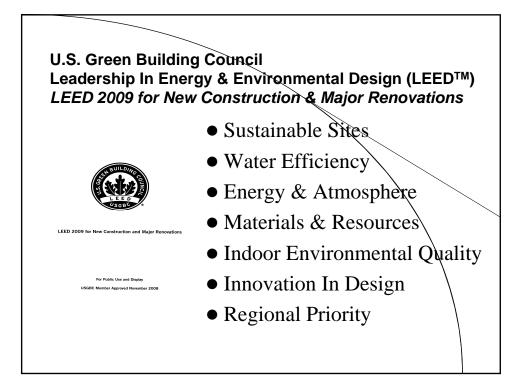
- Promote sustainable design including resource conservation to achieve a minimum 50 percent reduction from the current level of consumption of fossil fuels used to construct and operate new buildings by the year 2010, and promote further reductions of remaining fossil fuel consumption by 10 percent or more in each of the following five years.
- The AIA supports the development and use of rating systems and standards that promote the design and construction of communities and buildings that contribute to a sustainable future.

AIA-USGBC Strategic Alliance Announced 28MAY08



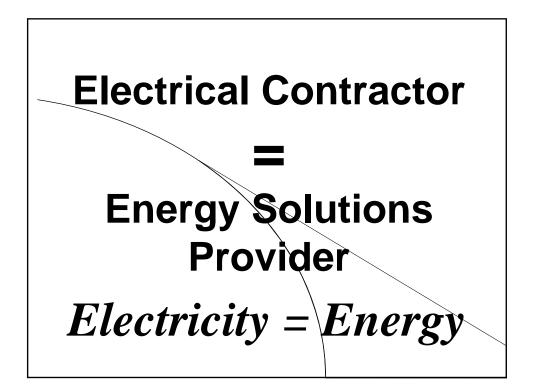
USGBC LEED[™] 2009 Rating Systems

LEED Designator	Rating System Purpose	Approved
NC	New Construction & Major Renovations	Nov 2008
CS	Core & Shell Development	Nov 2008
CI	Commercial Interiors	Nov 2008
EB	Existing Buildings: Operations, & Maintenance	Nov 2008
	Schools: New Construction & Major Renovations	Nov 2008
	Homes	Jan 2009
	Retail: New Construction	Under Dev
	Retail: Commercial Interiors	Under Dev
	Health Care	Under Dev
	Neighborhood Development	Under Dev



ASHRAE/USGBC/IESNA Standard 189 Standard for the Design of High-Performance Green Buildings Except Low-Rise Residential Buildings

- Addresses the same five major categories as the LEED rating systems.
- Intended to apply to same categories of buildings covered by *International Energy Conservation Code (IECC)* and ASHRAE/IESNA 90.1.
- Additional requirements beyond LEED-NC requirements.
- Use as a basis for infrastructure development.



Three-Pronged Approach To Addressing Customer Energy Needs

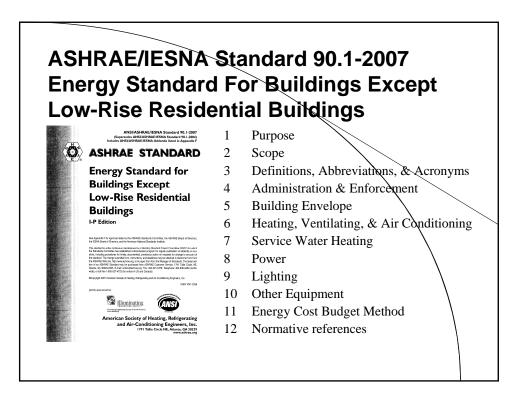
- Conservation (e.g. Controls)
- Efficiency (e.g. Light Source)
- Generation (e.g. PV)

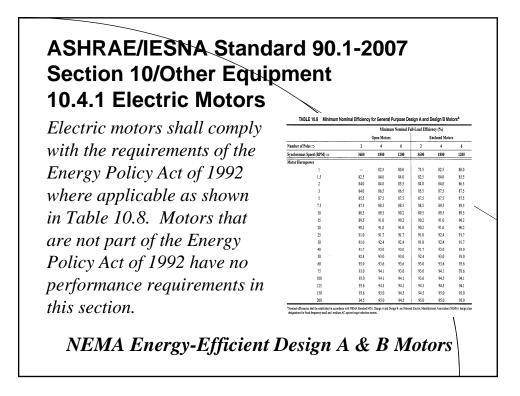
Re-Light Inefficient Buildings

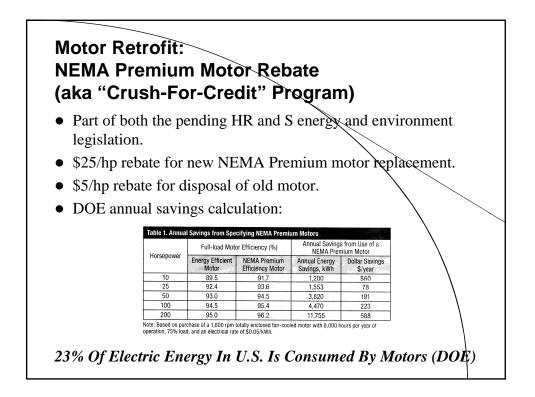


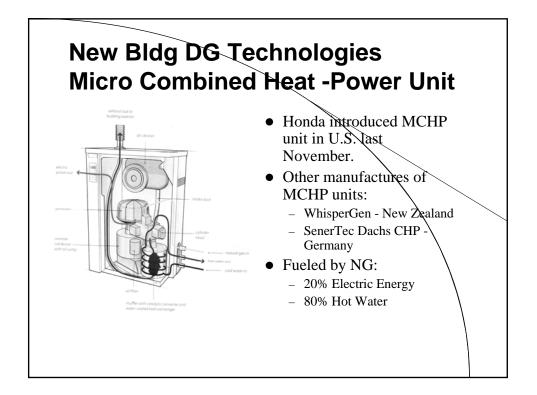
According to the U.S. Department of Energy (DOE) there are over five million non-residential buildings in the country and more than 75 percent of them were built before the energy-efficient lighting technologies we have today were available. By utilizing new lamp/ballast efficiencies, we could eliminate a large portion of \$50 billion wasted each year on outmoded lighting systems.

Willard L. Warren, "Energy Advisor," *Lighting Design* + *Application* (*LD*+A), Illuminating Engineering Society of North America, April 2009, pp. 18-22.







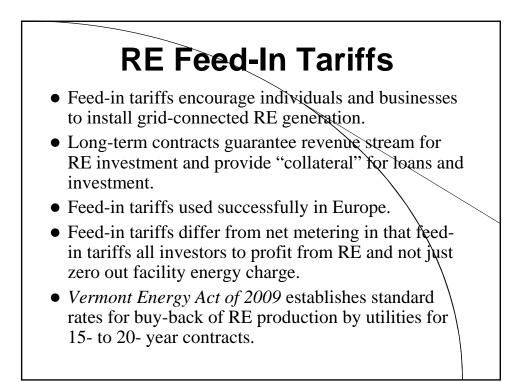


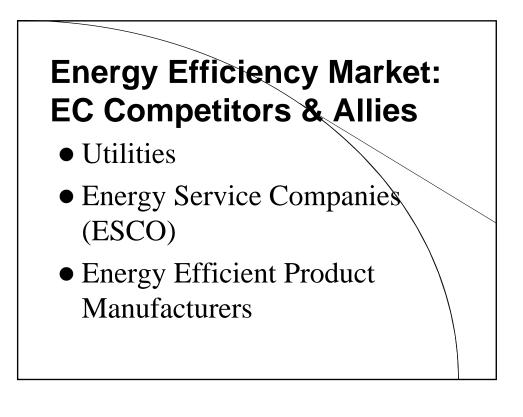
DG Economic Incentives Net Metering Time Of Day (TOD) Differential Feed-In Tariffs Utility & State Rebate Programs Federal & State: Tax Credits Grants Accelerated Depreciation For Businesses

- "Built-In" Financing:
 - Utility Bill Financing
 - Property Tax Financing

See Database of State Incentives for Renewables & Efficiency (DSIRE) maintained by the Solar Center at North Carolina State University at www.dsireusa.org.

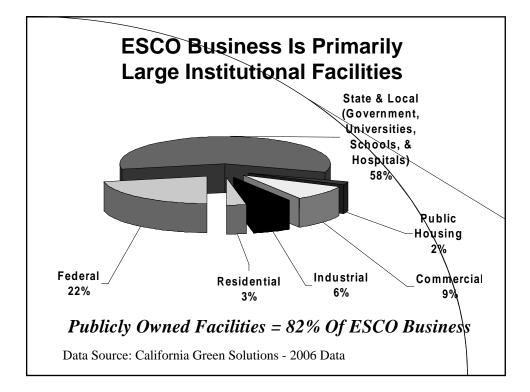


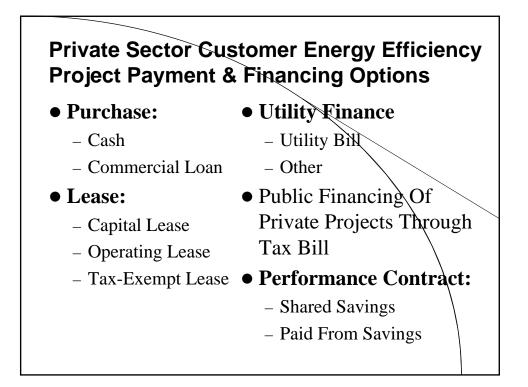


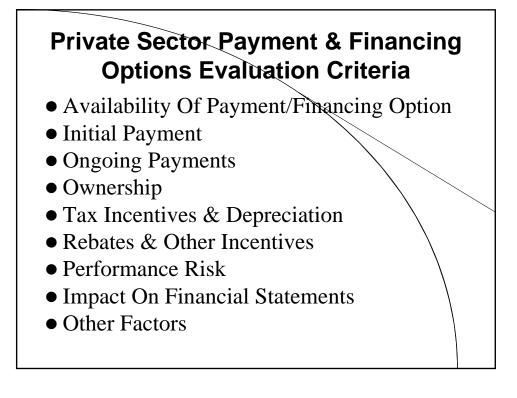


ESCO Business Model

- An ESCO is a business that develops, installs, and arranges financing for projects designed to improve the energy efficiency and maintenance costs for facilities over a 7 to 20 year time period.
- ESCOs typically offer the following services
 - Develop, design, and arrange financing for energy efficiency projects.
 - Install and maintain the energy efficient equipment installed.
 - Measure, monitor, and verify the project's energy savings.
 - Assume the technical and performance risk that the project will save the amount of energy guaranteed.
- ESCO services are bundled into the project's cost and repaid through the amount of energy guaranteed.

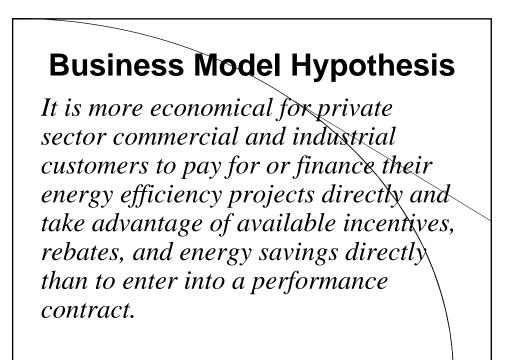






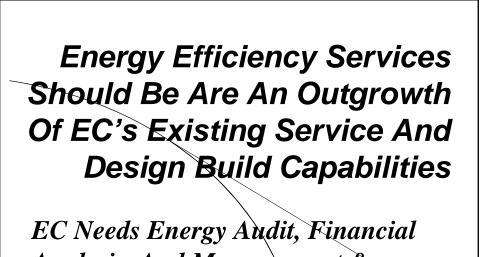
EC Energy Efficiency Business: Preliminary Business Model

- Focus on private sector commercial, multifamily residential, and industrial customers.
- Align interests and partner with:
 - Utilities
 - Energy Efficient Product Manufacturers
- Help customers reduce operating costs by increasing facility energy efficiency through investments in efficiency, conservation, and distributed generation.



EC Energy Efficiency Services

- Perform customer facility energy audit.
- Analyze customer facility performance to identify possible operational savings.
- Develop energy efficiency program along with projected cost and energy energy savings for any energy efficiency projects.
- Perform economic analysis of energy efficiency project.
- Assist customer in obtaining energy efficiency project financing.
- Perform detailed design needed for energy efficiency project.
- Procure materials and equipment for energy efficiency project.
- Install energy efficiency project systems and equipment.
- Commission energy efficiency project systems and equipment.
- Measure and verify energy efficiency project savings.
- Assist customer in maintaining systems and equipment.
- Monitor customer facility for additional energy efficiency opportunities.



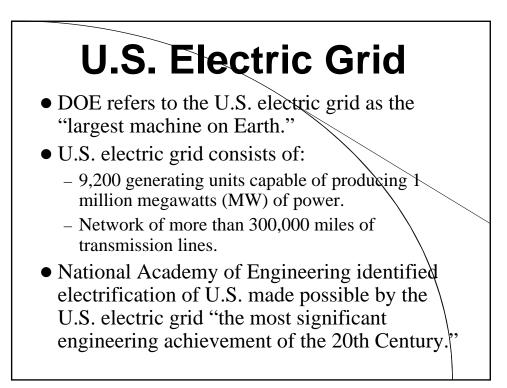
Analysis, And Measurement & Verification (M&V) Capabilities

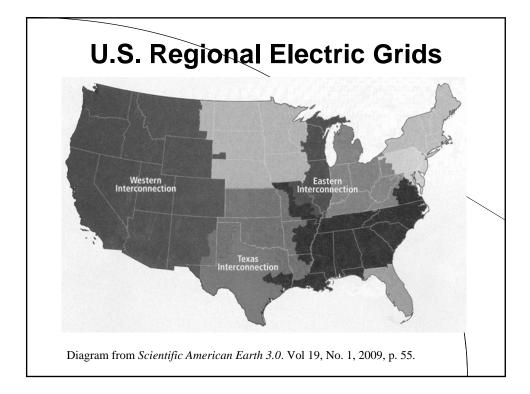
Develop Energy Audit Capability

Energy Audit Capability Is Entrée Into Energy Service Market - Both Service & Design Build



- Utility Renewable Energy Standards (RES)
- Carbon Cap & Trade
- Smart Grid
- Other Drivers





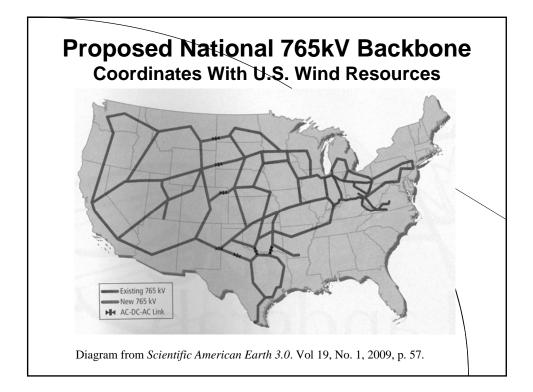
Transmission Infrastructure Upgrade & Expansion Objectives

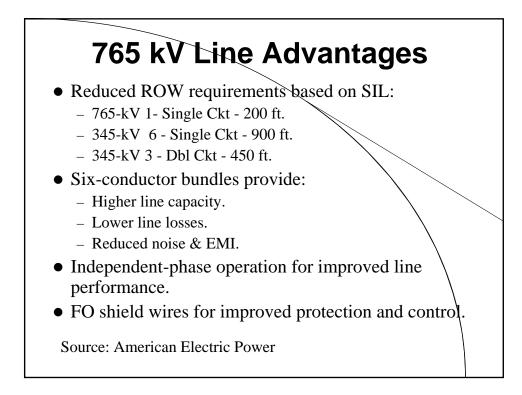
- Support RE Development
- Increased Grid Reliability & Security
- Cost Savings From:
 - Reduced Congestion
 - Enhanced Energy Trading Opportunities
 - Reduced Line Losses
 - Increased Generation Trading
- Reduce Emissions
- Assistance With:
 - Demand Response
 - Energy Efficiency
 - Distributed Generation
- Other Objectives

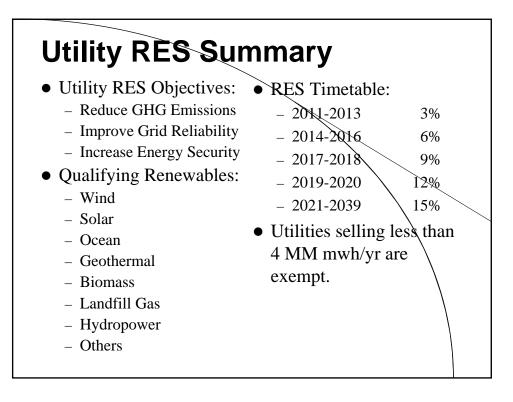
Transmission Planning

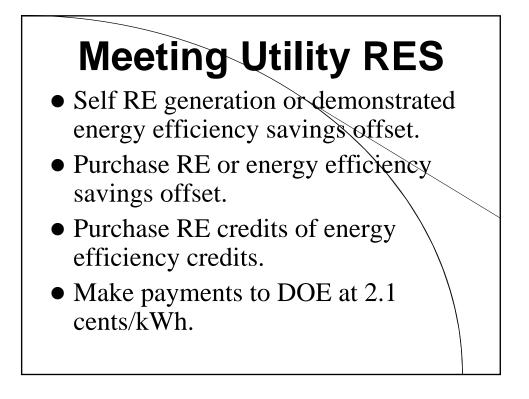
- Requires FERC to develop a national transmission plan.
- Gives FERC jurisdiction over high priority national transmission facility siting when:
 - States have been unable to site needed transmission facilities.
 - State has denied an application for needed transmission facilities.
- Provides intrastate siting of transmission facilities by Department of Interior similar to natural gas pipelines.

High-Priority National Transmission Projects



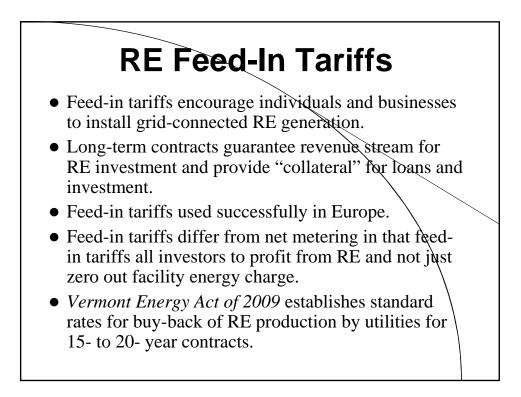






RE On Public Lands

- Appropriate siting of RE sources on public lands.
- Bureau of Land Management (BLM) manages:
 - 20 MM acres with wind potential.
 - 30 MM acres with solar potential.
- Geothermal potential assessment.
- Develop expedited permitting process.
- Requires pilot projects.



RE & Distribution Networks

- Electric grid is mainly radial except in many metropolitan areas.
- Distribution networks (aka area or grid networks) have been used in high-density load areas since the 1930's.
- Distribution networks are similar to spot networks for individual buildings.
- Areas are served by multiple substations with redundant distribution equipment that form an interconnected distribution system using network protectors.
- Connecting RE resources to distribution networks can cause safety, reliability, and operational issues.
- Distribution networks need upgrading due to age and the need to handle RE.

Carbon Cap & Trade Possible Impacts On Utility EC Business

- Increase in generating unit pollution control retrofits with existing and new technologies.
- Replacement of older less efficient and dirtier generating units.
- Carbon capture and storage demonstration projects.
- New utility-scale RE projects including nuclear.
- New and upgraded transmission and distribution facilities to accommodate more robust energy trading and distributed generation.
- Other possible impacts.

Impact Of All-In Energy Prices On Future Generation Decisions

Future U.S. Natural Gas Prices May Lead To Continued GT & CC Plant Construction

Alternate Generation Fuels & Technologies

- Alternate fuels and technologies for power production:
 - Becoming economical due to rising all-in energy prices.
 - Environmentally friendly and carbon neutral.
 - Government subsidies may result in grid parity.
- Government sponsoring pilot projects.
- Example: Geothermal
- Example: U.S. is exporter of wood pellets as power plant feedstock. Wood is considered carbon neutral

Smart Grid Defined

- Smart Grid = Digitization Of Electric Power
- Smart Grid is mainly about communication and control to improve the operating efficiency and reliability of the U.S. electric infrastructure.
- Integration of entire electrical supply chain.
- Essentially no storage of electricity. Must balance supply and demand.
- DOE's five Smart Grid elements:
 - Integrated communications for real-time control.
 - Monitoring to provide real-time system conditions.
 - Control and monitoring capability to permit timely reaction to system changes and problems.
 - Improved interfaces throughout the system and decision-support tools.
 - Development and deployment of advanced transmission and distribution equipment and materials.

Release 1.0		
STANDARD	APPLICATION	
AMI-SEC System Security Requirements	Advanced metering infrastructure (AMI) and Smart Grid end-to-end security.	
ANSI C12,19/MC1219	Revenue metering information nodel.	
BACnet ANSI ASHRAE 135-2008/ISO 16484-5	Building automation.	
DNP3	Substation and feeder device automation.	
IEC 60870-6/TASE.2	Inter-control center communications.	
IEC 61850	Substation automation and protection.	
IEC 61968/61970	Application level energy management system interfaces.	
IEC 62351 Parts 1-8	Information security for power system control operations	
IEEE 37.118	Phasor measurement unit (PMU) communications.	
IEEE 1547	Physical and electrical interconnections between utility and distributed DG.	
IEEE 1686-2007	Security for intelligent electronic devices (IEDs).	
NERC CIP 002-009	Cyber security standards for the bulk power system.	
NIST SP 900-53 and NIST SP 800-82	Cyber security standards and guidelines for federal information systems including those for the bulk power system.	
Open Automated Demand Response (Open ADR)	Price responsive and direct load control.	
OpenHAN	Home Area Network device communication, measurement, and control.	
ZigBee/HomePlug Smart Energy Profile	Home Area Network (HAN) Device Communications and Information Model	

Smart Grid Work For Utility EC

- EPRI estimates cost of building Smart Grid to be \$165 MM or about \$8 MM/year for 2 decades.
- Retrofit utility generation, transmission, and distribution facilities with Smart Grid technologies.
- Utility EC will be working with "technology" companies supplying Smart Grid technologies.
- Utility EC may need "high-tech" linemen.

