

# NEXT LEADERSHIP ACADEMY

PRESENTS  
ELECTRICAL CONTRACTOR LEADERSHIP

MICHAEL CALLANAN, ED. D.



## FOUNDATION IV



### NEGOTIATING FOR A BETTER FUTURE

- STRATEGY
- 3D NEGOTIATIONS
- INDUSTRY IMMERSION

**Thomas & Betts**  
A Member of the ABB Group

## FOUNDATION III



### INNOVATION & DISRUPTION FOR A V.U.C.A. WORLD

- DISRUPTIVE INNOVATION
- DISRUPTIVE & INNOVATE LEADERSHIP
- TECHNOLOGY



## FOUNDATION II



### BUILDING VIBRANT ORGANIZATIONS

- EFFECTIVE COMMUNICATION
- ORGANIZATIONAL LEARNING
- CULTURE



**Southwire®**

## FOUNDATION I



### ENABLING LEADERSHIP

- LEADERSHIP ESSENTIALS
- CHANGE MANAGEMENT
- LEADERSHIP DEVELOPMENT

**GraybaR.**



2 DAY PRE-CONVENTION WORKSHOP  
FRIDAY, SEPTEMBER 28, 2018 / 8AM TO 4PM  
SATURDAY, SEPTEMBER 29, 2018 / 8AM TO 4PM

LIMITED AVAILABILITY. DO NOT WAIT TO SIGN-UP.

# WHAT TO EXPECT

THIS FAST-PACED, INTENSIVE LEADERSHIP PROGRAM WILL UTILIZE POWERPOINT PRESENTATIONS, LECTURES, GROUP ACTIVITIES, VIDEO/TED TALKS, & FACILITATED DISCUSSIONS LED BY INDUSTRY LEADERS.

There can be no doubt that the leadership capacity and capabilities of an organization will be among the most critical factors impacting the sustainability and profitability of the enterprise. At The NEXT Academy we are fully committed to helping to prepare leaders to meet today's complex challenges. Developing your company's leadership capacity is one of the most important tasks you can undertake. Ensuring your company can adapt and change to stay on top requires a concentrated effort. This program is designed for both emerging and senior leaders working for ECs and will focus on the key organizational areas you should be focusing on in your company.