





WRITE IT DOWN

DATA PLAN – KEEP IT SIMPLE	
Data/Metric/KPI What needs to be measured?	
Purpose Why does it need to be measured? (Consider desired trend – increase, decrease, stabilize)	
Leading or Lagging Is this a leading indicator or a lagging metric? If it's a lagging metric, is there an adequate leading indicator that could be evaluated instead?	
Data Gathering Technique How will the data be gathered? Who will gather it & how often? (Consider active vs passive techniques)	
Visualization <i>How</i> will the data be visualized? What tools will be used to easily share this with others?	