



**Empowering Future Leaders:**  
Exploring the ELECTRI Project  
Management Apprenticeship  
Program


Charlie Cornish, American  
Apprenticeships Work  
Anna Jochim, ELECTRI International

TRADE SHOW EDUCATION


**This session is eligible for 1 Continuing  
Education Hour.**

For these hours to appear on your certificate:

- Have your badge scanned at the door
- Attend 90% of this presentation
- Fill out the online evaluation for this session



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**PROJECT  
MANAGEMENT  
APPRENTICESHIP**

US DOL REGISTERED | ONE YEAR | NON-  
BARGAINED




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**Anna Jochim**

Director,  
Future Workforce  
Development



**Charlie Cornish**

Co-Founder,  
AAW  
Partnerships



## AMERICAN APPRENTICESHIPS WORK

- Transform the careers and lives of individuals through innovative on-the-job learning
- Programs that meet rapidly growing needs to fill technical roles
- Focus on increasing diversity in the workforce

**CONCENTRATE ON BUSINESS GROWTH—  
WE'VE GOT THE TRAINING COVERED.**

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## INDUSTRY PROVEN & SCALABLE

Built to adapt to any company size, to your needs, based on industry standards and best practice.

- AAW piloted three successful Office Apprenticeship programs with Miller Electric from 2021-2024
- Scaled project from 2, to 5, to 50+ apprentices
- Industry, technical, and professional business skills

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### We have made it easy for you to adopt apprenticeship

- ✓ Select who you want to be an Apprentice
  - An incumbent worker, or
  - New hire
- ✓ Employ Apprentice full-time
- ✓ Enable ELECTRI-led apprenticeship training
- ✓ Focus on running your business, we do the training

As your partner we manage and deliver all training and compliance, end-to-end.



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**90%**  
OJT

90% of the apprentice's time should be dedicated to mastering the program competencies.

**10%**  
RTI

10% of the apprentice's time should be dedicated to the related technical instruction and weekly coaching appointments.




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## RELATED TECHNICAL INSTRUCTION

What your Apprentices will learn in the next year


**Electrical Industry Best Practice**

- Electrical Project Management
- ETA Industry Knowledge




**Employer Tools & Processes**

- Finance
- Estimating
- Contracting




**Project Management Best Practice / CAPM**

- PMI Industry Certificate
- PM Methodologies
- Career Essentials



**21st Century Productivity Skills**



- Spreadsheets
- Data Visualization
- AI in Business



**Professional Development Office Skills**

- Communication
- Presentation
- Time management



## ON-THE-JOB TRAINING

PM Processes & Competencies

Project Initiation, Setup, Planning & Resourcing

Project Implementation, Process Management

Monitoring, Control, Reporting

Project Closeout

**Project Planning and Strategy**

- Determine requirements, develop plans, and define operating strategies for projects.

**Resource Management**

- Complete project estimates, identify vendors, recruit personnel, and assign duties.

**Stakeholder Collaboration**

- Collaborate with stakeholders and suppliers for resources and materials, and facilitate project meetings.

**Monitoring and Reporting**

- Monitor milestones, costs, and budgets; prepare and submit reports; maintain records and distribute documents.

**Issue Resolution and Quality Assurance**


- Resolve personnel issues, ensure deliverable quality, and manage overall project status, budget, and customer satisfaction.

**How AAW Apprenticeships Work**

**An Apprentice works for their employer**

Gain career experience


An apprenticeship is a 1 year training program that takes place during an employees 40 hour work week:




35 hours a week spent on their job & applying skills

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AAW trains the apprentice for ~5 hours a week, including:




Industry technical training (live, on demand) 3 hours



Professional skills training (e.g. communication) 1 hr



Weekly 1:1 Success partnership 1 hr



Work based projects apply skills to the job

## SUCCESS MANAGEMENT

**1:1 support ensures program completion**

- Expert Insight
- Trusted Advisor
- Skill Development
- Goal Alignment
- Progress Tracking
- Saves Resources



Shannon C.



Alana L.



Julie C.



Ben N.



Kati D.



Jason R.



Kay E.



Jeff S.



Galit K.



Mike T.

# STRUCTURED LEARNING WORKS

End-to-end management for chapters and employers



# KEY BENEFITS



**Exclusive Training Network**



**Strategic Positioning**



**Enhanced Employer Support**



**Ripple Effect**



**ROI from Day 1**

# PILOT INVESTMENT

**Pilot Investment includes:**

- All training content
- All trainers
- Learner scheduling and management
- Reporting
- Standards compliance

**We will work with you to further subsidize this cost through:**

- Federal grants
- State grants
- Tax Incentives
- Scholarships



# PILOT INVESTMENT

## Example Pilot Investment

Ex: Massachusetts Contractor

\$15,000	Rate Card
-\$4,800	State Tax Credit
-\$2,500	Wesco Cares Scholarship
<b>\$7,700</b>	<b>NET Cost</b>



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# PILOT INVESTMENT

Thank you, Wesco Cares!

\$2,500 towards  
piloting

- Immediately available
- Limited availability
- For pilot only

NECA San Diego Sep 28 - Oct 1 2024

## PILOT COHORTS

NECA ELECTRI INTERNATIONAL

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## COMPLETE OUR ENROLLMENT FORM

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# THANK YOU

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Please complete the Online Evaluation



<https://www.surveymonkey.com/r/NECA2024SanDiegoConvention>

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